

Job Title Junior Business Consultant

Reporting To Division Manager

Main Function

The Junior Business Consultant is one of the key points of contact for our clients utilising business and technical expertise to deliver structured training and product assistance. This is a directly income generating role aimed at furthering the commercial opportunities of HPD and the related product portfolio.

Responsibilities & Duties

- Develop and deliver structured training programmes to clients on HPD's LendScape products.
- Deliver on-site and on call support to assist with the implementation and adoption of HPD's software including general software support, migration activities and interfacing with third party systems.
- Participate in client meetings representing HPD.
- Represent the client within HPD to ensure issues are clearly understood and solutions add value to the relationship.
- Deliver visit reports detailing key issues, solutions and future opportunities to internal HPD monitoring groups.
- Provide consultancy services back to the HPD product group to facilitate improved knowledge and service delivery.
- Participate in a programme of constant improvement of documentation for internal and external use, in line with the agreed documentation strategy.
- Support the business group to meet its commercial and strategic objectives.

About the Company:

Banks and finance providers in more than 50 countries trust and rely on HPD's solutions and services to manage over 50,000 clients. With offices in the UK, USA and Australia, HPD's clients range from large organisations to smaller, specialist finance providers.

Salary range: £35,000 - £45,000

Travel Allowance Scheme

HPD Software provides a wide range of benefits such as Remote and Flexible Working, Corporate Gym Membership, Enhanced Family Policies, Private Medical Cover, Pension, Social Events, and many more!